

## **Deborah Pollack, Proposal Manager**

Ms. Deborah Pollack manages all proposal development and capture activity at MAR from opportunity identification and qualification through proposal submission. As a proactive, hands on Proposal Manager, she brings years of tactical software development and cybersecurity experience to the team, and strategically crafts technical responses within the context of procurement drivers, pain points, and overarching objectives. A passion for efficiency and a genuine respect for colleagues and customers motivates her to focus on continuous improvement throughout each phase of the proposal lifecycle.

Ms. Pollack joined MAR in August of 2010 in support of the Consolidated Information Systems Security Support (CISSS) contract at the NRC where, as Quality Assurance Manager, she was responsible for developing and implementing a quality assurance process for all contract deliverables. She went on to serve as Project Manager / Controller of the Cyber Security Regulatory Program Support contract, where she developed and maintained a customer-facing Program Management site to ensure project readiness and facilitate timely, accurate responses to Contract Officer Representative inquiries.

Before joining MAR, Ms. Pollack served for ten years as a publications lead in the telecommunications sector, where she supported engineering and marketing teams throughout the United States, Europe, and Asia. She also spent 15 years as Quality Assurance lead for software development firms marketing Association Management solutions in the Metropolitan DC area. Ms. Pollack studied Hearing and Speech Pathology at the Rochester Institute of Technology and University of Maryland. She is also is ITIL V3 certified, and is working towards her PMP certification.